

# Saul Brown

Saul Brown is an organisational consultant and coach, and an adjunct faculty member at the Australian Graduate School of Management.

He has more than 10 years' experience working with leaders, teams and organisations across a broad range of industries and sectors at the intersection of strategy, organisation and leadership. Saul also has over 15 years' experience in executive and management roles in the finance and technology industries.

## **Coaching philosophy and approach**

Saul's coaching philosophy and work is built on foundations acquired from the Sydney University Masters of coaching psychology program and supported through their alumni network. It can best be described as psychologically informed, systems based and solution focused. Complementing those foundations are his broad commercial skills and experiences, a lifelong commitment to personal and professional development, and regular training and supervision to refine and extend his coaching and supervision skills. He is also a surfer who likes to keep things grounded and practical.

## **Industry knowledge and experience**

Leadership coaching – supporting development of leadership identity, skills, and processes; leveraging strengths and addressing derailers to achieve personal and professional objectives.

Individual and group coaching – for performance and development, aligned with organisational strategy and culture. This includes coaching across a broad range of management levels from senior leaders, general and middle managers, and a range of functional teams.

Career coaching – supporting mid-career professionals navigate career options and align with purpose.

High potential and emerging leader development programs; supporting technical experts become effective leaders. This includes self-leadership, people leadership, strategic leadership and commercial leadership. Saul has run these programs extensively for 10 years.



## **Awards**

AGSM (UNSW) Adjunct Faculty Excellence Award – for design and delivery of high impact programs

## **Published articles**

From GROW to GROUP: theoretical issues and a practical model for group coaching in organisations. *Coaching: An International Journal of Theory, Research and Practice* 2010 jointly published with Anthony M. Grant

Chapter 3: Coaching - in: *People Development an Inside View, Developing Individuals, Leaders and Organisations*. Tilde University Press 2011

## **Qualifications & Memberships**

Master of Human Resource Management & Coaching Psychology (with Merit), USYD

Master of Business & Technology (with Distinction), UNSW

Bachelor of Economics, USYD

Graduate Diploma Applied Finance, Securities Institute of Australia

Adaptive Leadership Program, Harvard University