

Leading with Heart Empathy, Compassion & Curiosity

“A good head and a good heart are always a formidable combination.” — Nelson Mandela

Leading with your head is only one part of leadership. Self absorbed leaders limit the ability to connect with others, are unable to have effective relationships or create a loyal and engaged workforce. Without curiosity we miss what’s really going on and lead from a place of knowing... a dangerous place in the current climate. Empathy skills are leadership skills but what does this really look like in the world of work? It doesn’t mean lowering standards and being a poor performer. It means being purpose led and interested in serving others.

This dynamic webinar will help you learn the thinking, skills and frameworks to Lead with Empathy, Compassion and Curiosity. The beauty of this webinar is turning the evidenced based research into easy to follow and useful practical steps for everyone to grow and develop their leadership

“When we focus only on ourselves our world contracts and our problems & preoccupations loom large... when we focus on others our world expands.” — Daniel Goleman



Formats:



webex

zoom

Length:

90 MINUTES

Presenter:

Margie Hartley

Pre work:

Reading and observation

Post work:

Practice and reading

Outcomes:

- + Definitions of authentic leadership using empathy, compassion, & curiosity
- + Awareness of how empathy works
- + Tips for being an empathy builder and a compassionate leader
- + Framework for Emotional Intelligence
- + Practical tips for self understanding and observation
- + Sophisticated and simple

Investment:

\$3750 PER WEBINAR (90 MINUTES)

for up to 30 people — \$50 per person there after

For more information hello@gramconsultinggroup.com.au or **0415 670 130**



GRAM CONSULTING GROUP is a community of facilitators, evidence based coaches, academics, organisational psychologists and good humans who specialise in:

- + Executive Coaching
- + Leadership Development
- + High Performing Teams
- + Leader as Coach
- + Specialist Qualitative Reports

To do that they have a multi-disciplinary and evidence based approach using principles from:

- + Coaching Psychology
- + Positive Psychology
- + Social Psychology
- + Organisational Psychology and Organisational Scholarship
- + Appreciative Inquiry
- + Anthropology
- + Sociology

Gram Consulting Group work with 11 of the top 20 ASX listed companies, three international organisations and many smaller organisations.

WHY AND WHEN FACE TO FACE EXPERIENCES

Face to Face workshops enable highly effective ways to build trust, have highly collaborative and quality interactions and build the relationships and understanding in a team or group of people. These workshops allow for interaction, different environments, discussion and practice. It allows for flexibility and fulfils our human need for connection, interaction and increases the ability to deal with complexity.

WHY AND WHEN VIRTUAL EXPERIENCES

With the world currently experiencing the COVID-19 pandemic, virtual learning experiences are now more than ever a necessity for teams and organisations. Webinars are built for convenience, scale and accessibility. They do not replace the face to face experience but can be used as a blended experience. We use multiple platforms and have a hugely successful record in providing engaging experience with a strong up take of the learning.



Margie Hartley

Margie Hartley is the founder and lead consultant of Gram Consulting Group, an independent executive coaching and facilitation community.

Since 2004 Margie has been consulting to organisations, teams and individuals to grow learn and develop. Her specialities are team and leadership development.

Margie's coaching and facilitation skills are highly regarded and her experience is extensive, lying across multiple industries and job families. She has deep experience and prides herself on curating the right experience for every single client to maximise the growth and learning for everyone.

COACHING PHILOSOPHY & APPROACH

One of the key features of the coaching methodology, which supports its continued success, is the ability for coaching to be specifically tailored to particular goals or needs of a client. Margie uses solutions focused methodologies and draws on relevant research. Margie's coaching approach is underpinned through an established evidence-based collaborative, goal oriented solution focused cognitive behavioural framework.

INDUSTRY KNOWLEDGE & EXPERIENCE

Margie has coached at senior levels in 11 of the top 20 ASX listed companies, Margie has a strong track record with enabling results at an individual, team and organisational level. Margie has over 15,000 hours of coaching experience.

Margie is also part of the PodcastOne family and has three podcasts; Superwomen we Ain't with Janine Allis from Boost Juice, Fast Track Career Conversations with various guests, and Rebuilding Australia our Mindset, a post-bushfire trauma recovery podcast with Australia's leading psychologist and psychiatrists.
